



Aerotest Customer Initial Sales Enquiry Questionnaire

Date: / /

WVR Aero-bags

ATSQ - 002

ISS - 001

Introduction

Thank you for your enquiry and interest in our product.

Aerotest Limited was established in England in 1990 and has been successfully trading ever since.

From its headquarters in the UK and personnel around the world, Aerotest is dedicated to providing a wide range of "state of the art" solutions from its extensive experience in design, manufacture, project management, installation and correlation of aerospace-related test facilities.

Aerotest provides quality, cost effective products and solutions for military and commercial applications for all types of aero engine ground support.

Aerotest staff has extensive experience with all facets of ground support and Aerospace related products:

- Providing engineering, manufacturing and custom solutions.
- Providing a full array of ground support equipment.

Aerotest Limited understands the importance of improving operations, lowering aircraft down time and avoiding AOGs by developing and providing preventive maintenance solutions.

Our quality management system certified to BS EN ISO 9001:2008 ensures that our products and services are designed, provisioned and maintained to the highest standards.

Questionnaire Objective

This questionnaire is issued to develop our understanding of a potential Customers enquiry.

Your response to the questionnaire will assist Aerotest Ltd in ensuring that our product supply quotation is as accurate as possible and reflects the Customers' requirements.



Customer Information

Customer Details

Customer Name	
Registered Address	
Country	
Parent Company Name (If Applicable)	

Customer Points of Contact (POC)

Primary POC		Alternate POC	
Name		Name	
Phone Number		Phone Number	
Mobile Phone Number		Mobile Phone Number	
Email		Email	

End User Identification (If different to customer above)

End User Name	
Registered Address	
Country	
Parent Company Name (If Applicable)	
Relationship to End User	



End User Points of Contact (If different to customer above)

Primary POC		Alternate POC	
Name		Name	
Phone Number		Phone Number	
Mobile Phone Number		Mobile Phone Number	
Email		Email	



Customer Requirements Questionnaire

1. Which Aircraft Platform is the WVR Aero-bag required for?

--

2. Which Engine/ QEC type is the WVR Aero-bag required for?

Engine/ QEC type	Part NO

3. Do you have a 'scope of supply' and a 'technical specification' for the engine to be stored/ preserved?

(If yes, please supply copies of the 'scope of supply' and 'technical specification', If No please provide a brief description of the 'scope of supply' and storage / preservation method for the engine/ QEC.)

Yes <input type="checkbox"/>	No <input type="checkbox"/>
If No, description of storage/ preservation?	

4. Can you supply photos/ full dimensional drawings/ dimensions of the engine and the engine mounts which interface with the transport/ storage stand/ trolley?

Yes <input type="checkbox"/>	No <input type="checkbox"/>

5. What is the part number of the engine transport/ storage stand/ trolley?

--

6. Can you supply photos/ full dimensional drawings/ dimensions of the engine transport/ storage stand/ trolley?

Yes <input type="checkbox"/>	No <input type="checkbox"/>



7. Can you supply photographs of the engine installed and un-installed in the transport/ storage stand/ trolley?

Yes

No

8. If you have answered **no to any of questions 4, 6 & 7** would you be happy to accommodate a visit from Aerotest to take measurements of the engine and transport trolley/ stand as well as take photos etc in order to complete a design?

Yes

No

9. Once a prototype design of Aero-bag has been completed and manufactured, would you be happy to accommodate a visit from Aerotest to carry out a trial installation and take photos etc in order to complete the O & M Manual?

Yes

No

10. Which Colour of Aero-bag is required?

Green

Blue

Alternative – State Colour

11. When do you require the WVR Aero-bag to be completed?

12. Approximate number of engines/ QEC's to be stored and preserved?

13. Please advise any further information considered relevant to this initial questionnaire in the space's below?



14. Please advise how you became aware of our product and our contact details. I.e. Website, recommendation, other.

(Please detail)

Questionnaire Completed by (Print Name)	Position in Organisation
Signed	Date