



## Aerotest Customer Initial Sales Enquiry Questionnaire

Date: / /

Aero Engine Test Facilities

ATSQ - 001

ISS - 001

### Introduction

Thank you for your enquiry and interest in our product.

Aerotest Limited was established in England in 1990 and has been successfully trading ever since.

From its headquarters in the UK and personnel around the world, Aerotest is dedicated to providing a wide range of "state of the art" solutions from its extensive experience in design, manufacture, project management, installation and correlation of aerospace-related test facilities.

Aerotest provides quality, cost effective products and solutions for military and commercial applications for all types of aero engine testing, including components.

Aerotest staff has extensive experience with all facets of test cell design and Aerospace related products:

- Providing engineering, manufacturing and custom turnkey test cell facilities.
- Refurbishment of existing facilities.
- Providing a full array of engine test support equipment.

Aerotest Limited understands the importance of improving operations, lowering aircraft down time and avoiding AOGs by developing and providing preventive maintenance solutions.

Our quality management system certified to BS EN ISO 9001:2008 ensures that our products and services are designed, provisioned and maintained to the highest standards.

### Questionnaire Objective

This questionnaire is issued to develop our understanding of a potential Customers enquiry.

Your response to the questionnaire will assist Aerotest Ltd in ensuring that our product supply quotation is as accurate as possible and reflects the Customers' requirements.



## Customer Information

### Customer Details

Customer Name	
Registered Address	
Country	
Parent Company Name (If Applicable)	

### Customer Points of Contact (POC)

Primary POC		Alternate POC	
Name		Name	
Phone Number		Phone Number	
Mobile Phone Number		Mobile Phone Number	
Email		Email	

### End User Identification (If different to customer above)

End User Name	
Registered Address	
Country	
Parent Company Name (If Applicable)	
Relationship to End User	



End User Points of Contact (If different to customer above)

Primary POC		Alternate POC	
Name		Name	
Phone Number		Phone Number	
Mobile Phone Number		Mobile Phone Number	
Email		Email	



## Customer Requirements Questionnaire

1. Brief description of Facility

*(i.e. Engine Test facility, Oil pump Rig, Fuel Nozzle facility etc.)*

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2. Engine types and variants or Engine components name and part numbers to be tested.

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3. Is this a full 'turnkey' or collaborative project?

Full Turnkey

Collaborative

4. If this is to be a collaborative project please provide details of Aerotest scope of supply.

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5. Do you have a 'scope of supply' or facility specification document?

*(If yes please attach to this questionnaire)*

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6. Is this a new facility or modification to an existing facility?

New Facility

Modification to Existing



7. Do you have a copy of the test schedule that the component or engine will be tested against?  
(*If yes, please supply copy of schedule. If No please provide brief description of the test, that the engine or component will be tested to.*)

Yes

No

If No, description of test?

8. Where is the facility to be located?

9. When do you require the facility to be completed?

10. Approximate number of engines/components to be tested per/year.

**For a Large Scale Full Engine Test Facility go to Question 17.**

11. What is the Size (H x W x D) of the available space for the Facility?

12. Are 3 or single phase electrical supplies readily available?

(*Please give details i.e. voltage, frequency*)



13. Is mains & drains water available?  
(If known please provide max pressure & flow rates)

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14. What is the max & min ambient temperatures at the facility location?

Min	Max
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15. What other equipment (if any) is in the area?

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16. Are there any noise limitations in the area?

Yes <input type="checkbox"/>	No <input type="checkbox"/>
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If yes, what are they?

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Go to Question 22.

17. If the facility is to be sited in an existing building please provide details of building including any photographs. Please also include any additional areas or rooms required e.g. Engine prep. area, welfare facilities (i.e. toilets, kitchen, showers), crew room, oil storage etc.

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18. If a new building is required please provide details of area and available space including any photographs. Also include any additional areas or rooms required e.g. Engine prep. area, welfare facilities (i.e. toilets, kitchen, and showers) crew room, oil storage etc.

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19. Are 3 or single phase electrical supplies readily available?

*(Please give details i.e. voltage, frequency)*

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20. Is mains & drains water available?

*(If known please provide max pressure & flow rates)*

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21. What other buildings are in close proximity to the proposed new area or existing building & are there any noise restrictions in this area?

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22. Please advise any further information considered relevant to this initial questionnaire in the space's below

23.

24. Please advise how you became aware of our product and our contact details. I.e. Website, Recommendation, Other.

*(Please detail)*

Questionnaire Completed by (Print Name)	Position in Organisation
Signed	Date